

Software Testing Intern

Klagenfurt/Vienna, Austria or Remote • Engineering/Testing • Internship

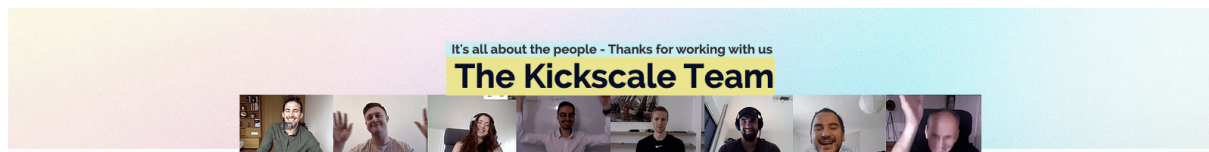
Well-capitalized early stage start-up seeks extremely talented interns to help pioneer the way sales and marketing teams work together. Kickscale builds the leading SaaS platform supporting business development teams in managing, measuring and optimising their campaigns and meetings to deliver predictable sales pipeline.

If you are passionate about testing and improving software as a service products we want to talk with you! You will be helping our founders and product team to test and improve our product. This is a great opportunity for you to learn how Software-as-a-Service development and testing works.

You must have a strong will to test software platforms but you don't need to have an IT or software background. Ideally you know how to use software and are familiar with software-as-a-service products.

You will be a main contributor in testing our platform <https://app.kickscale.com>

Expect talented, motivated, intense, and interesting co-workers.



You'll be joining a young and dynamic team that is passionate about building great software and quickly iterating on ideas and work to provide customers with improved experiences. We challenge each other constantly to improve, always asking difficult questions and pushing personal and professional growth. The development team is focused on building new features and maintaining as well as testing the current SaaS platform.

Our Missions is to generate more and better Sales Pipeline for B2B Businesses.

Kickscale generates better and predictable sales pipeline for B2B businesses without significant sales resources. Through the Business Development Platform, easy workflows, playbooks, and alignment business development teams quickly learn how to generate predictable sales pipeline.

Kickscale was founded out of a problem a B2B tech start-up had. We had to identify what works best for sales pipeline generation and what activities lead to revenue generation. Based on the approaches we learned at the famous american startup incubator Y Combinator, we contacted more than 1,000 people each week and set up as many virtual and in-person meetings as possible. The implementation and definition of this outstanding process took us over two years. Afterwards, we have recognised that the process works, but we need something to scale, guide and coach new team members and analyse the activities afterwards as well as set-up and organise the meetings generated out of these campaigns more efficiently. We have founded Kickscale to consult and teach the process and offer a SaaS Business Development Platform to solve these challenges to generate predictable sales pipeline and predictable revenue. Our team of experts helps leading companies to help them generate more business, track the outcome of their business development efforts and focus on activities which lead to pipeline generation and revenue growth.

From high growth Start-Up to established businesses.

International Companies use Kickscale to start, run and scale their businesses.



More about our Benefits

Whether you work in an office or a distributed team, Kickscale is highly collaborative and yes, fun! To support you at work (and play) we offer some fantastic benefits: flexible working

options, 1 paid volunteer day a year for your favorite cause, an annual allowance to support your learning & growth and unique get togethers.

The World is our playground and **Kickscale is headquartered in Austria 🇦🇹**, with locations in **Vienna**, Austria's capital city and **Klagenfurt**, the Silicon Valley of the Alps.



COVID-19 Information: Kickscale is continuing to hire with all interviewing and on-boarding done virtually due to COVID-19. All new and existing Kickscalers will continue to work from home until it's safe to return to our offices in Vienna and Klagenfurt. When our offices re-open, we will provide the choice to work from home or return to work in an office unless a job requirement makes it necessary for a role to be performed at a Kickscale office.

Apply via coolejobs@kickscale.com | www.kickscale.com